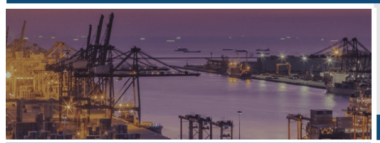
Incoterms® 2020 Rules

International Trade Terms to describe the rights and liabilities with regard to the sale and transportation of goods.



	EXW Ex-Works	FCA Free Carriers	CPT Carriage Paid to	CIP Carriage & Insurance Paid to	DAP Delivered at Place	DPU Delivered at Place Unloaded	DDP Delivered Duty Paid	FAS Free Alongside Ship	FOB Free On-Board Vessel	CFR Cost & Freight	CIF Cost Insurance & Freight
	TRANSPORTATION = ALL MODES							TRANSPORTATION = OCEAN ONLY			
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Warehouse/Loading Charges at Origin Point	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Pre-Carriage to named place	Buyer	Seller/ Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Formalities	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Origin Terminal Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading on Exporting Carrier	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Seller	Seller	Seller
International Freight	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Seller	Seller
Forwarder's Fees at Destination	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
Destination Terminal Charges	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
Security Filing *(ISF filings to USA, for ex.)*	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Buyer
Customs Formalities	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Buyer
Custom Duties, Taxes, Fees	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Buyer
Delivery to Destination	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
Unloading at Delivery Point	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Buyer	Buyer

"Incoterms" is a trademark of the International Chamber of Commerce (ICC). This chart has not been produced or endorsed by ICC. Official ICC products can be found at store.iccwbo.org/icc-incoterms.This data is provided by Reliable Source, Inc. for reference purposes only. Our full trademark policy is available on our website (http://www.iccwbo.org/products-and-services/trade-facilitation/incoterms-2020/about/copyright-and-trademark-policy/).